

PSI Program

PSI Vendor – Hill’s Pet Nutrition

Quarterly Rebates – Hill’s will provide a rebate to any member practice in each calendar quarter in which (i) the volume (pounds) of products purchased from Hill’s by Member clinics for the quarter meets or exceeds the volume growth target of 1% over the volume purchased by member practice in the same quarter in 2017 and (ii) Hill’s adjusted gross sales of the products to the member practice (“Hill’s AGS) in the quarter totals at least \$1,250. “Products purchased from Hill’s” via Hill’s staff feeding VIP Market program as well as vet-sponsored home delivery product purchases through Vetsource and Vets First Choice are included.

The following table summarizes the rebate opportunity:

Member Clinic’s Volume Growth Achieved in Quarter	Rebate paid on Hill’s Average Gross Sales (AGS) in Quarter
1% - 4.99%	1.6%
5% - 9.99%	3.2%%
10% - 14.99%	4.8%
15%+	6.4%